

### **RULE-MAKING ORDER**

**CR-103** (7/22/01)

	(RCW 34.05.360)								
Agency: Insurance Commissioner		X							
(1) Date of adoption: June 30, 2003			Expedited Rule Making						
(2) Purpose: Automobile total loss settlement is the single largest source of consumer inquiries and complaints received by the property and casualty section of the consumer advocacy division. The Commissioner has reviewed WAC 284-30-390 and these regulations clarify, simplify, and make this chapter more effective. Insurance Commissioner Matter No. R 2002-06									
(3) Citation of existing rules affected b	y this order:								
Repealed: Amended: WAC 284-30-390 Suspended:	)								
(4) Statutory authority for adoption: RCW 48.02.060, 48.30.010 Other Authority:									
PERMANENT RULE ONLY (Including Expedited Rule Making)									
Adopted under notice filed as WSR 03-09-143 on April 23, 2003 (date).									
Describe any changes other than editing from proposed to adopted version:  • 284-30-390 reference to "284-30-3915" was changed to "3916" to include the last section.									
• 284-30-3901 "3915" was changed to "3916" to include the last section; (2) deleted "has been verified by the insurer to									
be" added "is"; deleted "as determined and measured within the principally garaged area" added "if they are itemized									
and appropriate in dollar amount. An insurer must consider information supplied by your when determining deductions or additions."									
<ul> <li>284-30-3902 (3) replaced "Your" with "The." Deleted "(a) Inspect a replacement vehicle," (5) replaced "the" with "your" and replaced "shall" with "must."</li> </ul>									
• 284-30-3903 (3) (a) deleted "a"; made "names" and "shops" plural and added "reasonably close to you"									
<ul> <li>284-30-3904 (1) deleted "the company" and added "your insurer." (2) Replaced "The" with "Your"</li> </ul>									
<ul> <li>284-30-3907 In section heading deleted "an" and replaced with "my." (1) and (2) deleted references to "An" and replaced them with "Your." (2) (vi) deleted "minimum thirty" and added sentence "If more than thirty comparable</li> </ul>									
vehicles are used, only thirty mus									
• 284-30-3908 in section heading replaced "reduce" with "adjust" and in 1 <sup>st</sup> paragraph replaced "reduced" with "adjusted."									
(1) added "unrepaired" in front of damage. (2) added "At your request."									
• 284-30-3911 (1) & (2) replaced "the" with "your." (3) (g) deleted "the list required under this section must include a									
minimum of thirty comparable vehicles and" and replaced with " the insurer must." Added "If more than thirty comparable vehicles are used, only thirty must be listed."									
• 284-30-3912 In the section heading "the" was replaced with "my." (2) deleted "in excess of" and added "that costs more									
than"; deleted "the" and replaced with "your"; (b) deleted "before applicable deductions"									
• 284-30-3916 in the last sentence, "The" was changed to "Your."									
EMERGENCY RULE ONLY Under RCW 34.05.350 the agency for good cause finds:									
☐ (a) That immediate adoption, amendment, or repeal of a rule is necessary for the preservation of the public									
health, safety, or general welfare, and that observing the time requirements of notice and opportunity to									
comment upon adoption of a permanent rule would be contrary to the public interest.  (b) That state or federal law or federal rule or a federal deadline for state receipt of federal funds requires									
(5.3) Any other findings required by other provisions of law as precondition to adoption or effectiveness of rule?:  \[ \sum \text{Yes}  \text{No}  \text{If Yes, explain:} \]									
(6) Effective date of rule:		СО	DE REVISER USE ONLY						
Permanent Rules	Emergency Rules								
☐ 31 days after filing X Other (specify) 10/1/03	☐ Immediately☐ Later (specify)								
X Other (specify) 10/1/03 *(If less than 31 days after filing, specific	Later (specify)								
finding in 5.3 under RCW 34.05.380(3) is required									
Name (Type or Print)									
Mike Kreidler Signature									
Title	Date								
Insurance Commissioner	6/30/03								

# Note: If any category is left blank, it will be calculated as zero. No descriptive text.

Count by whole WAC sections only, from the WAC number through the history note.

A section may be counted in more than one category.

The number of sections adopted in order to comply with:								
Federal statute: Federal rules or standards: Recently enacted state statutes:	New New New		Amended Amended Amended		Repealed Repealed Repealed			
The number of sections adopted at	the requ	est of a non	<b>governmenta</b> Amended	-	Repealed			
The number of sections adopted in	the ager	ncy's own in	i <b>tiative:</b> Amended	1	Repealed			
The number of sections adopted in	<b>order to</b> New	clarify, strea	a <b>mline, or ref</b> Amended		procedures: Repealed			
The number of sections adopted us  Negotiated rule making:  Pilot rule making:  Other alternative rule making:	sing: New New New	  16	Amended Amended Amended	 1	Repealed Repealed Repealed			

- WAC 284-30-390 ((Standards for prompt, fair and equitable settlements applicable to automobile insurance.)) Regulation of settlements of insurance claims relating to vehicles. ((The following standards apply to insurance claims relating to motorcycles and private passenger automobiles as defined in RCW 48.18.297:
- (1) When the insurance policy provides for the adjustment and settlement of first party automobile total losses on the basis of actual cash value or replacement with another of like kind and quality, one of the following methods must apply:
- (a) The insurer may elect to offer a replacement automobile which is a specific comparable automobile available to the insured, with all applicable taxes, license fees and other fees incident to transfer of evidence of ownership of the automobile paid, at no cost other than any deductible provided in the policy. The offer and any rejection thereof must be documented in the claim file.
- (b) The insurer may elect a cash settlement based upon the actual cost, less any deductible provided in the policy, to purchase a comparable automobile including all applicable taxes, license fees and other fee incident to transfer of evidence of ownership of a comparable automobile. Such cost may be determined by
- (i) The cost of a comparable automobile in the local market area when a comparable automobile is available in the local market area. Any settlement offer which relies upon prices of automobiles advertised for sale in local newspapers may include only prices for automobiles verified by the insurer as being comparable in age and condition to the insured automobile; or
- (ii) One of two or more quotations obtained by the insurer from two or more qualified dealers located within the local market area when a comparable automobile is not available in the local market area. An insurer must accurately describe the age and condition of the insured automobile to the dealers surveyed and may use only price quotations for the retail selling price of a comparable automobile.
- (c) When a first party automobile total loss is settled on a basis which deviates from the methods described in subsections (1)(a) and (1)(b) of this section, the deviation must be supported by documentation giving particulars of the automobile condition. Any deductions from such cost, including deduction for salvage, must be measurable, discernible, itemized and specified as to dollar amount and shall be appropriate in amount. The basis for such settlement shall be fully explained to the first party claimant.
- (2) Where liability and damages are reasonably clear, insurers shall not recommend that third party claimants make

under such insurer's insurance policy or insurance contract.

- (3) Insurers shall not require a claimant to travel unreasonably either to inspect a replacement automobile, to obtain a repair estimate or to have the automobile repaired at a specific repair shop, or to obtain a temporary rental or loaner automobile.
- (4) Insurers shall, upon the claimant's request, include the first party claimant's deductible, if any, in subrogation demands. Subrogation recoveries shall be shared on a proportionate basis with the first party claimant, unless the deductible amount has been otherwise recovered. No deduction for expenses can be made from the deductible recovery unless an outside attorney is retained to collect such recovery. The deduction may then be for only a pro rata share of the allocated loss adjustment expense. An insurer shall keep first party claimants apprised of its efforts relative to subrogation claims.
- (5) If an insurer prepares an estimate of the cost of automobile repairs, such estimate shall be itemized and shall be in an amount for which it may be reasonably expected the damage can be satisfactorily repaired. The insurer shall give a copy of the estimate to the claimant and shall, upon request, furnish to the claimant the names of repair shops convenient to the claimant that will satisfactorily complete the repairs for the estimated cost, having in mind, particularly, the problems associated with the repair of unibody vehicles.
- (6) In first party claim situations, if an insurer elects to exercise a contract right to repair and designates a specific repair shop for automobile repairs, the insurer shall cause the damaged automobile to be restored to its condition prior to the loss at no additional cost to the claimant other than as stated in the policy and within a reasonable period of time.
- (7) In any claim situation, an insurer shall make a good faith effort to honor a claimant's request for repairs to be made in a specific repair shop of the claimant's choice, and shall not arbitrarily deny such request. A denial of such a request solely because of the repair shop's hourly rate is arbitrary if such rate does not result in a higher overall cost of repairs. The insurer shall make an appropriate notation in its claim file setting forth the reason it has rejected a claimant's request.
- (8) Deductions for betterment and depreciation are permitted only for parts normally subject to repair and replacement during the useful life of the insured motor vehicle. Deductions for betterment and depreciation shall be limited to the lesser of an amount equal to the proportion that the expired life of the part to be repaired or replaced bears to the normal useful life of that part, or the amount which the resale value of the vehicle is increased by the repair or replacement. Calculations for betterment, depreciation, and normal useful life must be included in the insurer's claim file.)) WAC 284-30-390 through 284-30-3916 are the standards for prompt, fair, and equitable settlements for insurance claims relating to vehicles.

- WAC 284-30-3901 Definitions for settlement of vehicle claims. In addition to the definitions in WAC 284-30-320, the following definitions apply to WAC 284-30-3901 through 284-30-3916.
- (1) "Actual cash value" means the cost to you to replace your vehicle with a comparable vehicle.
- (2) "Comparable vehicle" means a vehicle that is the same make and model, same or newer year, similar body style, similar options and mileage as your vehicle and in as good or better overall condition as established by current data. To achieve comparability, any deductions or additions for options, mileage or condition can only be made if they are itemized and appropriate in dollar amount. An insurer must consider information supplied by you when determining deductions or additions.
- (3) "Current data" means data no older than ninety days from the date of loss.
- (4) "Principally garaged" means the zip code where the vehicle is normally kept.
- (5) "Settlement" means when the payment is actually made to you and/or your lien holder.

#### NEW SECTION

- WAC 284-30-3902 When my vehicle is repairable, what can I expect from the insurer? (1) The insurer must provide you a copy of the itemized estimate it is using as the basis for payment.
- (2) Upon your request, the insurer must provide you names of repair shops within your principally garaged area that will satisfactorily complete the repairs for the estimated cost.
- (3) The insurer cannot require you to travel unreasonably to:
  - (a) Obtain a repair estimate;
  - (b) Have the vehicle repaired at a specific repair shop; or
  - (c) Obtain a temporary rental or loaner vehicle.
- (4) Deductions for betterment and depreciation may be taken only for parts normally subject to repair and replacement during the useful life of the insured motor vehicle. Deductions for betterment and depreciation are limited to the increase in the actual cash value of the vehicle caused by the replacement of the part, or the amount equal to the proportion that the expired life of the part to be repaired or replaced bears to the normal useful life of that part, whichever is less.
- (5) Your insurer may elect to exercise its right, under the terms of your insurance contract, to repair your vehicle and designate a specific repair shop for your vehicle repairs. In

this case, your insurer must restore your vehicle to its condition prior to the loss at no additional cost to you other than as stated in your policy.

#### NEW SECTION

- WAC 284-30-3903 Can I get my vehicle repaired at a shop of my choice? (1) The insurer must make a good faith effort to honor your request for repairs to be made in a specific repair shop and cannot arbitrarily deny your request.
- (2) A denial of your request solely because of the repair shop's hourly rate is arbitrary if the rate does not result in a higher overall cost of repairs.
- (3) If the overall cost of repairs cannot be agreed upon, the insurer will:
- (a) Provide you with the names of reputable repair shops reasonably close to you that can satisfactorily complete the repairs for the amount of their estimate; and
- (b) Make an appropriate notation in its claim file setting forth the reason it has rejected your request.
- (4) If you choose to take your vehicle to a repair facility in which the overall cost for a satisfactory repair is higher than the insurer's estimate, you may be liable for any additional amount above their estimate.

#### NEW SECTION

- WAC 284-30-3904 Will my insurer pursue collection of my deductible? (1) Yes, if your insurer is pursuing collection of its interest, you may request they pursue collection of your deductible for you.
- (2) Your insurer will inform you of its efforts relative to collection of your deductible.

#### NEW SECTION

- WAC 284-30-3905 If my insurer collects my deductible back, will I recover the full amount of my deductible? (1) At a minimum, recovery will be shared on a proportionate basis with your insurer.
- (2) No deduction for expenses can be made from the deductible recovery unless an outside attorney is retained to collect such recovery, and then only for the pro rata share of the allocated loss adjustment expense.

WAC 284-30-3906 If another party is responsible for my vehicle damage, can that party's insurer refuse to settle my vehicle damage and force me to use my own collision coverage? When liability and damages are reasonably clear, another party's insurer cannot recommend that you make a claim under your own collision coverage solely to avoid paying the claim.

#### NEW SECTION

WAC 284-30-3907 How can my insurer settle my vehicle total loss claim? Your insurer can adjust and settle vehicle total losses by one of the following methods:

- (1) Replacing your vehicle: Your insurer can settle your claim by offering to replace your vehicle with a comparable vehicle that is available for inspection within a reasonable distance from where your vehicle is principally garaged. Your insurer must advise you by phone or in writing of their settlement offer. This communication must be documented in the claim file. If it is a phone call, the documentation must include the date, time, and name of the person in your household they spoke with.
- (2) Cash settlement: Your insurer can settle your claim by offering a cash settlement based on the actual cash value to purchase a comparable vehicle. Only vehicles identified as comparable may be used to arrive at the actual cash value. You can request a copy of the "valuation report" that notes the information used to determine the amount of the cash settlement. The offer of a cash settlement must use one of the following methods:
- (a) The actual cash value of a comparable vehicle based on current data obtained from the principally garaged area. If a comparable vehicle cannot be found within the principally garaged area, the search area may be expanded only in increasing circles of twenty-five mile increments until a comparable vehicle is identified.
- (b) Quotations for the actual cash value of a comparable vehicle obtained from two or more licensed dealers located within the principally garaged area. If two or more licensed dealers cannot be found within the principally garaged area, the search area may be expanded only in increasing circles of twenty-five mile increments until two or more quotes for comparable vehicles are obtained.
- (c) The actual cash value of two or more comparable vehicles advertised for sale in the local media if the advertisements are no older than ninety days. The vehicle must be located within the principally garaged area. If two or more comparable vehicles cannot be found within the principally

garaged area, the search area may be expanded only in increasing circles of twenty-five mile increments until two or more comparable vehicles are identified.

- (d) Any source for determining statistically valid actual cash values within your vehicle's principally garaged area that meets all of the following criteria:
- (i) The source must give primary consideration to the values of vehicles in the zip code where your vehicle was principally garaged.
- (ii) The source's data base must produce values for at least eighty-five percent of all makes and models for a minimum of fifteen years taking into account the values of all major options for such vehicles.
- (iii) The source must produce actual cash values based on current data available from the principally garaged area. If comparable vehicles cannot be found within the principally garaged area, the search area may be expanded until comparable vehicles are identified to assure statistical validity.
- (iv) The source must rely upon the actual cash value of comparable vehicles that are currently available or were available in the market place within ninety days from the date of loss.
- (v) Any adjustments for betterment or depreciation must be in compliance with WAC 284-30-3908.
- (vi) The source must provide a list of the comparable vehicles used to determine the actual cash value. If more than thirty comparable vehicles are used, only thirty must be listed.
- (e) When you and your insurer both agree, an evaluation that varies from the methods described in (a) through (d) of this subsection may be used. The determination of value must be supported by documentation. Your insurer must take reasonable steps to validate that the value so determined is accurate and representative of what the actual cash value would be of a comparable vehicle in the principally garaged area.
- (f) Insurers remain responsible for the accuracy of evaluations based on outside sources used to establish actual cash values.
- (3) Appraisal: If you and your insurer fail to agree on the actual cash value of your vehicle and your policy has an appraisal provision, you or your insurer may request that the appraisal provision of your policy be used as a method to resolve disputes concerning the actual cash value.
- (4) Applicable taxes, license fees, and other fees incidental to transfer of evidence of ownership must be added to the actual cash value.

- WAC 284-30-3908 Are there factors that may adjust my settlement? Your settlement may be adjusted by one of the following methods:
- (1) Deductions are allowable for prior unrepaired damage. The amount of deduction can be no greater than the decrease in actual cash value due to prior damage.
- (2) When you retain your total loss vehicle, your insurer may deduct the salvage value from the actual cash value, including all applicable taxes and fees. At your request, the insurer must provide you with the name and address of a salvage dealer or dismantler who will purchase the salvage for the amount deducted with no additional charge. This option must be available for at least thirty days after receipt of the settlement. This option will not be available if, after settlement, the condition of the salvage has been changed.
- (3) Any additions or deductions from the actual cash value must be measurable, discernible, itemized and specified as to dollar amounts.

#### NEW SECTION

WAC 284-30-3909 If my vehicle is determined to be a total loss, can I keep it? (1) If your claim is being handled by another person's liability insurer, you may negotiate to keep your vehicle.

(2) If your claim is being handled under your insurance policy, it will depend on the terms and conditions in your policy.

#### NEW SECTION

WAC 284-30-3910 Can the insurer move my vehicle prior to settlement of the claim? Yes, the insurer may move your vehicle with your consent. An insurer may seek to move your vehicle to eliminate additional storage costs. If you do not consent to move your vehicle, you may be held liable for those additional storage costs.

#### NEW SECTION

WAC 284-30-3911 What information must be included in the insurer's valuation report? The valuation report must include:

- (1) All information collected during the initial inspection that sets forth the condition, equipment, and mileage of your vehicle;
- (2) All information that the insurer used to arrive at your actual cash value of the vehicle;
- (3) A list of the comparable vehicles used by the insurer to arrive at the actual cash value. This list must include:
  - (a) The source of the information used;
  - (b) The date of the information;
  - (c) The seller's telephone number;
  - (d) The asking price;
- (e) The sold price, if the sold price is available and verified;
- (f) The location of each vehicle at the time of the valuation.
- (g) When an insurer uses a source for determining statistically valid actual cash values meeting the requirements of WAC 284-30-3907 (2)(d), the insurer must give primary consideration to vehicles in the zip code where your vehicle was principally garaged. If more than thirty comparable vehicles are used, only thirty must be listed.

Any supplemental or ancillary information must be clearly identified with a separate heading. Any weighing of identified vehicles to arrive at an average must be documented and explained.

- WAC 284-30-3912 What if I, as an insured, accept the settlement based on my insurer's valuation and cannot find a comparable vehicle within a reasonable distance of my vehicle's principally garaged area? (1) When you accept the settlement, your insurer must provide you with written notice regarding reopening of your claim file.
- (2) If you notify your insurer within thirty-five days of receipt of the settlement that you cannot purchase a comparable vehicle for the settlement amount and you located, but did not purchase a comparable vehicle that costs more than the settlement amount, your insurer must reopen your claim file and either:
- (a) Locate a comparable vehicle that is currently available for the settlement amount;
- (b) Pay you the difference between the settlement amount and the cost of the comparable vehicle or purchase the comparable vehicle for you; or
- (c) If not previously utilized, conclude the loss settlement in the manner provided in the appraisal section of your insurance policy in force at the time of the loss.
- (3) Your insurer is not required to reopen your claim file if:
- (a) At the time of settlement, you were provided written notification of the availability and location of a specific and comparable vehicle that could have been purchased for the settlement amount; and
- (b) You did not purchase the vehicle within thirty-five days of the receipt of the settlement.

## WAC 284-30-3913 What must the insurer do prior to the denial of storage and towing costs? The insurer must:

- (1) Advise you by phone or in writing before they stop payment for storage of your vehicle. This communication must be documented in the claim file. If it is a phone call, the documentation must include the date, time, name of the person in your household they spoke with, and specifics of the conversation;
- (2) Provide reasonable time, in no event greater than five business days, for you to remove your vehicle from storage before stopping payment; and
- (3) Pay any and all reasonable towing charges unless otherwise provided in your policy. You may use any towing company unless the insurer provides you with the name of a specific towing company before your vehicle is towed.

WAC 284-30-3914 When I am dealing with someone else's insurer, what are my rights regarding a rental vehicle? In vehicle property damage liability claims in which liability is reasonably clear, the insurer will negotiate the reasonable and necessary costs in direct proportion to the extent of its liability for the rental of another vehicle and may not require you to rent a vehicle to actually cover these costs.

#### NEW SECTION

WAC 284-30-3915 What if the other person's insurer offers a flat rental amount per day, week, or month? When the insurer offers a flat rental amount per day, week, or month, they must disclose to you where you can obtain a vehicle for the amount of its payment.

#### NEW SECTION

WAC 284-30-3916 In a total loss situation, what happens if I have a loan or lease on my vehicle and the outstanding balance exceeds the actual cash value of my vehicle? Unless you have purchased auto loan/lease gap coverage, you will be responsible for the difference between the actual cash value of your vehicle and the outstanding balance owing to the lessor or finance company if your vehicle is a total loss. For example, if your vehicle's actual cash value is \$15,000 but you owe \$20,000 to the lessor or finance company, you will be responsible for the extra \$5,000. Your insurer is not required to pay the difference unless you have purchased specific coverage for it, subject to your policy's terms and conditions.